

Spectralink sees over 20% sales growth in first full quarter after divestiture

new hires, strong partners and demand for Wi-Fi and DECT solutions allow workplace wireless expert to hit the ground running post Polycom divestiture

Boulder, Colo. and Horsens, Denmark -- June 19, 2013 — Spectralink Corporation (“Spectralink”), a global leader in wireless solutions for the workplace, has achieved over 20 percent sales growth in its first full quarter following its divestiture from Polycom in December 2012.

“The success of this first quarter has validated our instincts about the future of Spectralink and the growth opportunity that exists for wireless telephony,” said Sten Dyrmoose, CEO of Spectralink. “We’re a new type of start-up. We have the agility, innovation and zeal of a rebellious start-up, but with the knowledge, financial backing and market position of an established company. It’s exciting to be back in the market under the Spectralink brand.”

The company plans to grow its global sale force significantly over the next year to support growth in market share across both its Wi-Fi and DECT product portfolio. Spectralink will also continue to build its partner program, recruiting further reseller partners and expanding existing relationships. As the only enterprise mobile solutions company whose wireless devices are tested and qualified for Microsoft Lync, Spectralink expects to see significant growth in this area too.

Spectralink delivers enterprise-grade critical mobile communication solutions to organizations in sectors that employ non-deskbound employees, including healthcare, retail, warehousing and manufacturing. Benefits experienced include improved efficiencies, reduced errors and cost savings.

Founded in Boulder, Colorado in 1990, Spectralink was acquired by Polycom in 2007. Polycom subsequently divested the division in December 2012, and the workplace wireless solutions organization now operates as an independent company once more, under the Spectralink Corporation name. It has 250 staff and is co-located in Boulder, Colorado and Horsens, Denmark.

About Spectralink

Spectralink, a global leader in wireless solutions, solves the everyday problems of mobile workers through technology, innovation and integration that enable them to do their jobs better. By constantly listening to how customers move through their workdays, Spectralink is able to develop reliable, enterprise-grade voice and data solutions and deliver them through a powerful, durable device. For more information, please visit www.spectralink.com or call +1 303-441-7500.

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